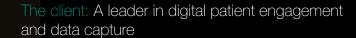
# Overcoming complex technical challenges for a pharmaceutical application through a risk-based exploratory approach to testing





Industry: Pharmaceutical

Technologies: Fiddler, Postman API testing

Ten10 services: Mobile testing

### Summary

A project to develop a service on behalf of a big pharmaceutical company was progressing slowly and had encountered technical issues that appeared unsolvable. Ten10's intervention resulted in the development of testing methodologies to fix the technical problems and to bind a geographically distributed team into an efficient unit, resulting in the delivery of the service, ready for user acceptance testing.

### The project

The client was creating a support service on behalf of a global pharmaceutical company, aimed at patients diagnosed with chronic obstructive pulmonary disease or asthma, and who are using a particular inhaler. The service is designed to capture usage of the inhaler electronically so that patients can be reminded of the need to use the device, and so that medical professionals can monitor usage remotely in order to provide the right support at the right time.

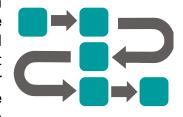
At the point where Ten10 became involved, the project to develop systems that would capture the data was years old, progress slowed, and the test strategy had become outdated. Ten10 called in to develop a new testing methodology and help find faults.



#### Goals

The goals for Ten10's intervention were clear. We needed to use our long-proven testing tools and techniques to resolve the issues around a lack of end-to-end testing,

fix the problem of the unreliable activation. work to strict deadlines in order launch service the



three countries consecutively. In addition, we planned to run regression tests on all areas of the product in order to ensure that each change had not introduced new bugs, all the while communicating the required fixes and processes to both the client and the outsourced developers.

## **Challenges**

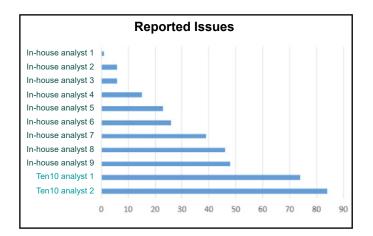
The challenges being faced by the client were varied. Apart from a new project manager being appointed four weeks into testing, which had an impact as he got up to speed, the system was being rolled out in three countries. One of those three countries was France, where it is mandatory for personal medical data to remain inside the country, and for security

procedures more stringent than just username and password to be adopted; in this case, twofactor authentication in the form of a one-time password texted to the user was adopted.

In addition, the scripts initially being used to test the service did not stress all elements of the system, namely the inhaler, the mobile application and the portal, and activation of the system had long been unreliable, for reasons that the client had not been able to uncover. Product development was also being hampered by being split between in-house and outsourced development teams.

Consequently, the pharmaceutical company had been unable to take delivery of a functional, demonstrable service, to market to potential buyers.

	Reported Issues	
Ten10 analyst 2	84	23%
Ten10 analyst 1	74	20%
In-house analyst 9	48	13%
In-house analyst 8	46	13%
In-house analyst 7	39	11%
In-house analyst 6	26	7%
In-house analyst 5	23	6%
In-house analyst 4	15	4%
In-house analyst 3	6	2%
In-house analyst 2	6	2%
In-house analyst 1	1	0%



### **Success story**

The client's service encompassed a number of technological disciplines. Components include Bluetooth for initial connectivity, a database back-end, a portal, the application itself and connectivity between the components.

Using а holistic, risk-based, exploratory that embraced range approach technologies, such as traffic interception tools and regression testing with every aspect of the service in use, Ten10 was able to discover where subsystems were failing, speed up the project, and enhance communication across a number of teams. By testing every aspect of the system both individually and together, logging the connections, and communicating failures and other issues to the client's project manager, Ten10 also uncovered defects not found by the previous test team.

Not only did our testing enable a successful delivery of the service to the end client, it gave confidence to the pharmaceutical company that its service could be demonstrated successfully

to its customers and therefore gain market traction. So successful was this approach that the client engaged Ten10 on another project.

